

BOPAS

Buildoffsite Property
Assurance Scheme

A BOPAS Case Study

agile
PROPERTY & HOMES



Background

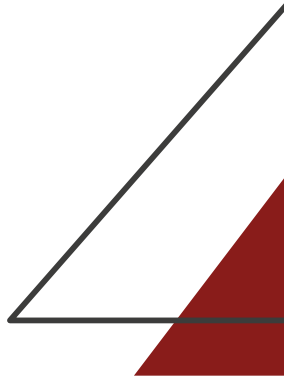
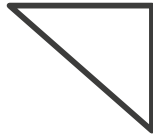
Agile Homes was established in July 2019 and during its limited history of trading, it has survived the not inconsiderable market shocks associated with the Covid and energy crises.

The company comprises some 30 employees with additional contract staff and over the last 18 months, post crises, the number of employees have grown exponentially, as the business has grown, due to the goodwill and name recognition engendered within its target market.

Overview

Agile Homes was established with the founding mission 'to help end the challenges associated with the climate emergency and the Housing Crisis'.

The Agile service provision is a full design and build turnkey solution for the target market of Housing Associations and Local Authorities sectors, delivering affordable, sustainable, energy efficient homes.





Opportunity

Agile Homes were prompted to progress BOPAS Accreditation as our clients; the Local Authorities and Housing Associations were requiring the offsite modular sector to deliver a design life which was supported by a recognisable certification and BOPAS provided that assurance.

Without BOPAS it was necessary to prove to clients that Agile build system would deliver what the market sought and whilst we could provide a warranty, that only partially satisfied the market need, which was assurance as to the 60 year design life.

BOPAS - the Process

The BOPAS assessment framework directed Agile towards the platform that readily delivered the interoperability and transparency to demonstrate BOPAS compliance, enabling the factory and site to establish quality system digital reporting and imagery ahead of market expectation.

The overall impression was one of a thorough and constructive approach which touched all aspects of the business. The BOPAS competency framework which we have adopted has provided for a much more transparent basis upon which we view the company and the people within it. The general view is that the assessment was a very positive experience and one that helped us get to a better place.



Outcome

The BOPAS certification has expedited pipeline development, clients are presented with the BOPAS certification which satisfies what would otherwise represent a significant confidence building exercise.

The adoption of the BOPAS framework has delivered structure and discipline to the delivery side of the business and provided for transparency of responsibilities and accountability.

Benefits

The BOPAS framework is central to our business as for instance we hold a weekly BOPAS meeting of employees, during which anyone can ask related questions and fortnightly a company meeting is held where BOPAS is a standing agenda item. The BOPAS framework is also a driving force behind our project meetings.

Overall impression

The BOPAS assessment served as the catalyst to develop service wide procedures in a robust, structured and auditable form and served as a trigger to progress the process more quickly than would have been the case had we adopted a more organic development process.

Testimonial

Agile Homes would recommend BOPAS Accreditation to other offsite manufacturers, as besides the benefits from the commercial perspective, it helped us focus on the internal business processes and create a coherent structure.

Steve Edrich
Chief Operating Officer, Agile Homes and Property

