

BOPAS

Buildoffsite Property
Assurance Scheme

A BOPAS Case Study

With Accredited MMC Manufacturer **BlokBuild**

BlokBuild

Background

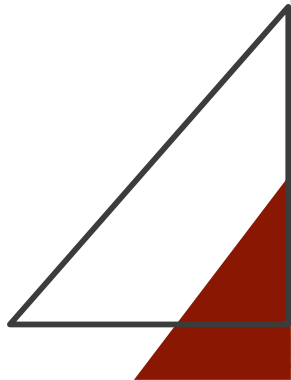
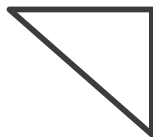
BlokBuild was founded in 2015 to drive innovation and sustainability through digital manufacturing technologies, based upon a vision of harnessing the benefits of mass production in the service of ambitious, bespoke design.

Their product addresses the market need for a sustainable, affordable timber system that is mass customisable, empowers creative imagination and can deliver projects across varying scales.

Overview

BlokBuild work with a wide range of clients from private owners, architects and developers to councils and community land trusts. Collaboration is central to their approach, and the building system is continually evolving to meet the requirements of each project. Over time this has enabled them to create a highly adaptable system capable of achieving complex geometries, such as curved walls, without compromising the principles of lean manufacturing and sustainability.

BlokBuild have a core team of 9 staff, alongside a network of approved subcontractors that install the building system on site, and additional freelance assembly staff in the factory as required. They are planning to upscale their manufacturing facility soon, but maintaining a small core team with the focus on agility is a key principle of their business philosophy.



BlokBuild



Opportunity

BlokBuild recognised that gaining BOPAS accreditation was important to signal to the market that they were capable of meeting BOPAS requirements, while at the same time being at the forefront of digitisation in the sector.

The process proved timely, because soon after their accreditation, a major opportunity opened for them with a target Local Authority that identified BOPAS as a key benchmark within their optioneering framework.

BOPAS - the Process

The BOPAS accreditation has ultimately been a confidence building tool, both for validating internal processes and providing assurance to the market. While the commercial benefits of the accreditation, in way of ease of mortgageability, has not been realised by BlokBuild to date, they do see this aspect becoming more relevant as they embark on larger private developments in the future.

Establishing credibility in the marketplace is a challenge for any young company. BOPAS accreditation served to address and close the credibility gap.

The flexibility of the BOPAS assessment framework enabled the BlokBuild processes and systems to be tailored to achieve compliance without introducing undue complexity. The in-house application of the competency matrix conforming to the BOPAS model has also been instrumental in shaping our staff development strategy.



Outcome

The BOPAS compliant standardised processes have provided BlokBuild with the confidence and the stable platform to scale the company in line with their strategic objectives and programme. The accreditation also bolsters market and investor confidence, which is critical to expanding their operations.

Benefits

BlokBuild have received several enquiries through the BOPAS website, where client organisations have been looking for MMC providers who manufacture the category of MMC that they are specifically looking for. They have also received invites to factory tours from fellow MMC Providers, based upon their listing on the BOPAS website.

Overall impression

The BOPAS assessment process represented a good balance of support and guidance, resulting in a positive experience across the business, and one from which they gained significant value.

Testimonial

'Yes, **BlokBuild** would recommend the BOPAS accreditation to other MMC providers. It has helped us to develop and refine processes at all levels of the company that can take us to the next level of growth. Whether it's about standardising processes in a new company or realigning existing processes to fit with best practice in the sector, the accreditation can definitely add value for other providers'.

Jonathan Kleinhout
Director. Blokbuild

